VISION2025

THE WEST VIRGINIA SCIENCE AND TECHNOLOGY STRATEGIC PLAN

By 2025, Science, Technology, and Engineering are West Virginia's Leading Economic Growth Drivers Attracting Investments, Creating Jobs, and Improving Our Quality of Life

West Virginia Higher Education Policy Commission -Division of Science and Research

2015

VISION2025 THE WEST VIRGINIA SCIENCE AND TECHNOLOGY STRATEGIC PLAN

VISION By 2025, Science, Technology, and Engineering are WV's Leading Economic Growth Drivers Attracting Investments, Creating Jobs, and Improving Our Quality of Life

Financial	Physical	People	Cultural	Innovation Economy
Development	Development	Development	Development	Development
1. Obtain \$6 MM	1. Determine	1. Create and	1. Increase WV	1. Grow number of
commitment for	statewide needs for	implement a STEM	public's under-	technology-based
state-based	science and	and entrepreneur-	standing of the	business by 2%
funding for HEPC	technology facilities	ial-based education	value of STEM and	annually starting
Division of Science	to enable research	and workforce	research by 5%	July 1, 2016
and Research and	and business	development plan	annually starting	(Fred King)
match 3-1 with	growth goals at	by December 31,	January 1, 2016	
external funding	university and	2016	(Amanda Ramey)	2. Increase research
by July 1, 2017 and	technology parks	(Chuck Somerville)		and development
grow 10% per year	by July 1, 2016		2. Increase external	public and private
thereafter	(John Maher)	2. STEM faculty at all	understanding and	expenditures in WV
(Jan Taylor)		WV colleges and	awareness of West	by 6% annually
	2. Upgrade and	universities will	Virginia's STEM	starting January 1,
2. Dedicate \$10	increase science	have opportunities	strengths and	2016
MM in annual	and technology	to be rewarded for	attract new STEM-	(Fred King)
funding with	facilities to enable	entrepreneurial	based businesses	
private 1-to-1	research and	activities and	by increasing	
match for a Science	business	innovation in	external communi-	
and Technology	acceleration needs	promotion and	cation, public	
Future Fund	for Vision 2025 at	tenure considera-	relations, and	
starting July 1,	university and	tions by January 1,	marketing activities	
2017 (Jan Taylor)	technology parks	2017	starting January 1,	
	by July 1, 2025	(Chuck Somerville)	2016	
3. Obtain \$1 MM	(John Maher)		(Amanda Ramey)	
funding for start-up				
and venture	3. Ensure continual			
businesses with	upgrades and			
private 1-to-1	expansions of			
match by July 1,	broadband to			
2017 and grow '	meet FCC and			
10% per year	E-rate standards			
(Rusty Kruzelock)	starting July 1, 2017			
	(Jack Smith)			

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KEY OBJECTIVE Financial Development

SMART GOAL Obtain \$6 MM in state-based funding for HEPC Division of Science and Research and match 3-1 with external funding by July 1, 2017 and grow 5% per year thereafter

ACCCOUNTABILITY Paul Hill (Jan Taylor)

RATIONALE OR BRIEF BACKGROUND

With the reduction in science and technology funding and increased competition at the national level, state-based S&T funding is even more important for increasing WV's competitiveness and developing tech-based economic development. A state investment at this level would result in a 3-1 return on investment based on historical returns received from previous state investments in research at West Virginia institutions of higher education.

MEASUREMENT Amount of funding received by State by July 1, 2017 and continued increases with 5% growth rate

IMPLEMENTATION PLANS

- 1. Develop any needed statistics, comparisons, and other data along with talking points for legislative and other meetings by August 31, 2015
- 2. Chancellor and Division of Science and Research staff meet with key legislative leaders during interims in 2015 and during the early days of the 2016 regular session to build support for increased funding
- 2. Chancellor and staff build support with Governor and key staff through meetings and other means beginning in early 2016 and ramping up in late 2016
- 4. Work with identified legislative champions to write legislation in 2017
- 5. Recruit university lobbyists and other supporters and stakeholders to support and promote the legislation in 2017

DATE May 11, 2015

KEY OBJECTIVE Financial Development

SMART GOAL Dedicate \$10 MM in annual funding with private 1-to-1 match for a Science and Technology Future Fund starting July 1, 2017

ACCCOUNTABILITY Paul Hill (Jan Taylor)

RATIONALE OR BRIEF BACKGROUND

STEM-related innovation will lead WV's future job growth only if research and technology are adequately funded. The Research Trust Fund and Eminent Scholars Fund which built endowments at West Virginia University and Marshall University were wildly successful. Endowed chairs, professorships and research professorships have allowed recruitment of excellent faculty. A similarly designed Fund for supporting Science and Technology research should find similar success, bring in additional donors who would find the dollar for dollar match attractive, and help boost STEM job growth in the State.

MEASUREMENT

New Science and Technology Future Fund started with \$10 MM of funding by July 1, 2017 with commitment of annual funding of at least the same amount

IMPLEMENTATION PLANS

- 1. Develop any needed statistics, comparisons, and other data along with talking points for legislative and other meetings by August 31, 2015
- Chancellor and Division of Science and Research staff meet with key legislative leaders during interims in 2015 and during the early days of the 2016 regular session to build support for increased funding
- **3.** Chancellor and staff build support with Governor and key staff through meetings and other means beginning in early 2016 and ramping up in late 2016
- 4. Work with identified legislative champions to write legislation in 2017
- **5.** Recruit university lobbyists and other supporters and stakeholders to support and promote the legislation in 2017

DATE May 11, 2015

KEY OBJECTIVE Financial Development

SMART GOAL Obtain \$1MM funding for start-up and venture businesses with private 1-to-1 match by July 1, 2017 and grow 10% per year

ACCCOUNTABILITY Rusty Kruzelock, WV Regional Technology Park

RATIONALE OR BRIEF BACKGROUND

Technology innovation and entrepreneurship are key elements of WV's future economic growth, and access to capital is vital to the start and growth of West Virginia start-up and venture businesses. Historically, state programs to encourage new venture formation include business tax credits, angel investment tax credits, small business innovation research (SBIR) matching programs, state venture capital funds, seed capital funds, and more. Currently, the State has little funding to help West Virginia start-ups, but such funding is needed for future economic growth and STEM job creation.

MEASUREMENT

\$1MM in funding for start-up and venture businesses with private 1-to-1 match by July 1, 2017 with annual 10% increase

IMPLEMENTATION PLANS

- 1. Develop any needed statistics, comparisons, and other data along with talking points for legislative and other meetings by August 31, 2015
- WVRTP Executive Director, HEPC Chancellor, and Division of Science and Research staff meet with key legislative leaders during interims in 2015 and early in the 2016 regular session to build support for increased funding
- **3.** WVRTP Executive Director, HEPC Chancellor and staff build support with Governor and key staff through meetings and other means beginning in early 2016 and ramping up in late 2016
- **4.** WVRTP Executive Director develops fund details required for legislation, including management, investment, policy and other guidelines by July 31, 2016
- 5. Work with identified legislative champions to write legislation in 2017
- 6. Recruit university lobbyists and other supporters and stakeholders to support and promote the legislation in 2017

DATE May 6, 2015

KEY OBJECTIVE Physical Development

SMART GOAL Determine statewide needs for science and technology facilities to enable research and business growth goals at Universities and technology parks by July 1, 2016

ACCCOUNTABILITY John Maher

RATIONALE OR BRIEF BACKGROUND

To achieve our vision and expand and diversify the state's economy through innovation, science, and technology, we must ensure that we have adequate infrastructure in place. Understanding what new facilities will be required and how they may be provided by reallocation, renovation and new construction is key to insuring that capacity is provided to accommodate growth.

MEASUREMENT

Statewide needs for science and technology facilities at Universities and technology parks determined by July 1,2016

IMPLEMENTATION PLANS

- 1. Quantify goals for growth from Innovation Economy Development and, if needed, other data and information by August 31, 2015
- 2. Project space demand resulting from projected growth by December 1,2015
- **3.** Survey major stakeholders for plans to satisfy projected growth through re-prioritization of existing facilities, renovation of existing facilities and new construction by March 15, 2016
- 4. Obtain science and technology space plan from each institution and technology park by March 15, 2016
- 5. Develop final report detailing statewide needs for science and technology facilities at Universities and technology parks by July 1, 2016

DATE June 7, 2015

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KEY OBJECTIVE Physical Development

SMART GOAL

Upgrade and increase science and technology facilities to enable research and business acceleration needs for Vision 2025 at Universities and technology parks by July 1, 2024

ACCCOUNTABILITY John Maher

RATIONALE OR BRIEF BACKGROUND

To achieve our vision by 2025 and expand and diversify the state's economy through innovation, science, and technology, we must ensure that we have adequate infrastructure in place. Expanding the research and technology business enterprise in WV will, in some cases, tax the capacity of existing facilities, and upgrades and increases in capacity will almost certainly be needed. Assigning accountability for delivering new capacity is critical to growth.

MEASUREMENT Completion of facilities enumerated in Physical Development Goal 1

IMPLEMENTATION PLANS

- 1. Deliver facilities needs assessment from Physical Development Goal 1 to appropriate University and technology park leaders by July 15, 2016
- 2. Develop space policies at each University and technology park to insure appropriate use of existing research/acceleration space by October 1, 2016 and modify space plan as appropriate (Jan Taylor)
- 3. List additional facilities required for growth on institutions' and technology parks' capital priorities (Jan Taylor)
- 4. Obtain additional bonding/funding commitment necessary for facility upgrades and additions (Paul Hill)
- 5. Execute construction of facility upgrades and additions (Paul Hill)

DATE June 7, 2015



KEY OBJECTIVE Physical Development

SMART GOAL Ensure continual upgrades and expansions of broadband infrastructure to meet prevailing FCC and E-rate standards and follow the recommendations of the WV Strategic Broadband Plan for statewide administration, promotion, and development, starting July 1, 2017

ACCCOUNTABILITY Chair of the WV Broadband Enhancement Council

RATIONALE OR BRIEF BACKGROUND

Adequate broadband is needed to support the State's science and technology growth. In fact, Tom Wheeler, Chair of the FCC, has said, "Broadband is the indispensable infrastructure of our 21st century economy." Closer to home, Senator Capito, in her recently announced Capito Connect Plan, states, "A recent study by the FCC indicates that 56% of WV residents do not have access to broadband services that meet its benchmarks. In rural areas of the state, this number is an even higher 74%. WV cannot attract and retain businesses if we are not connected."

MEASUREMENT

Broadband infrastructure upgrades and expansions made to meet standards starting July 1, 2017

IMPLEMENTATION PLANS

- 1. Work with the Capito Connect campaign leaders to develop data and talking points for legislative and other meetings by August 31, 2015
- 2. Chair of WV Broadband Enhancement Council and other key staff or stakeholders meet with key legislative leaders during interims in 2015 and during the early days of the 2016 regular session to build support
- **3.** Chair, staff, and stakeholders build support with Governor and key staff through meetings and other means beginning in early 2016 and ramping up in late 2016
- 4. Work with identified legislative champions to write legislation in 2017 to fund operations of the WV Broadband Enhancement Council and projects it oversees to implement the recommendations of the WV Broadband Strategic Plan developed by the WV Broadband Deployment Council
- **5.** Recruit appropriate lobbyists and other supporters and stakeholders to support and promote the legislation in 2017

DATE June 5, 2015

REVISED

KEY OBJECTIVE People Development

SMART GOAL

Create and implement a STEM and entrepreneurial-based education and workforce development plan by December 31, 2016

ACCCOUNTABILITY

Paul Hill (Chuck Somerville)

RATIONALE OR BRIEF BACKGROUND

A highly educated, technically skilled, and entrepreneurial workforce is a foundational element needed to transform the West Virginia economy toward a more prosperous and sustainable future. STEM-based businesses started in West Virginia will diversify and strengthen the State's economy, attract additional population, and grow the tax base to further the development of entrepreneurial opportunities and increase educational attainment in the state. STEM-based education, employment, and entrepreneurial opportunities are critical for diversifying and boosting the State's economy.

MEASUREMENT

STEM and entrepreneurial-based education and workforce development plan developed by December 31, 2016

IMPLEMENTATION PLANS (person responsible for each task will be appointed by Chancellor Hill)

- 1. Summer 2015 Define elements of STEM and high-tech businesses and compile baseline data on types and numbers for the State, including projected future needs
- 2. Early Fall 2015 Convene meeting of Provosts at all WV CTC's, Colleges and Universities to determine existing tech training and education programs, identify gaps, and make planning assignments to maximize complementarity and minimize overlap at institutions within the state
- 3. Mid Fall 2015 Convene meeting of Deans of Business Colleges and Chambers in WV to review existing training and educational programs and propose entrepreneurial support programs (programs, certificates, incubators, etc.)
- 4. Spring 2016 Compile reports from two Fall meetings; identify strong themes and needs; select top existing programs for enhancement and top proposed programs for development; provide faculty/admin support to develop curriculum documents
- 5. Summer and Fall 2016 Compile curriculum development documents; write up theme/framework, and identify how existing and new programs fit the theme; write up timeline for establishment of new programs; establish assessment plan

DATE May 11, 2015

KEY OBJECTIVE People Development

SMART GOAL

STEM faculty at all WV colleges and universities have opportunities to be rewarded for entrepreneurial activities and innovation in promotion and tenure considerations by 1 January 2017

ACCCOUNTABILITY

Paul Hill (Chuck Somerville)

RATIONALE OR BRIEF BACKGROUND

Technology-based innovation and entrepreneurism are critical elements for WV's future economic and workforce development. In most regions, much of that innovation and entrepreneurial activity starts at colleges and universities. STEM faculty in WV, however, have little incentive to devote time to intellectual property (IP) development, commercialization, or technology transfer, because these activities are not traditionally considered in promotion and tenure decisions. Counting IP development toward faculty merit, promotion, and tenure decisions will ensure that more faculty are encouraged to be entrepreneurial, and will help move West Virginia toward a more diverse, sustainable, and STEM-based innovation economy.

MEASUREMENT

All colleges and universities in WV have promotion and tenure guidelines in place that account for and reward entrepreneurial and innovation activities and accomplishments

IMPLEMENTATION PLANS

- Summer 2015 Gather promotion and tenure policies from all WV colleges and universities. Gather implementation guidelines from all WV STEM colleges or departments. Gather P&T guidelines from several peer and aspirational colleges and universities in states with vibrant STEM-based economic activity.
- 2. Fall 2015 Appoint a committee of academic and research administrators to review existing policies and guidelines. This committee will be responsible for identifying the clearest and most progressive policies and guidelines. The committee will meet to recommend language to be included in all WV policies
- **3.** Spring 2016 HEPC personnel will make presentations to Boards of Governors and Faculty Senates to present proposed changes to policy and seek comment.
- **4.** Fall 2016 All Boards of Governors of West Virginia colleges and universities will be asked to consider, amend and adopt policies that they deem to be appropriate for their institution

DATE May 12, 2015

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KEY OBJECTIVE Cultural Development

SMART GOAL

Increase West Virginia public's understanding of the value of STEM and research by 5% annually starting January 1, 2016

ACCCOUNTABILITY

Amanda Ramey

RATIONALE OR BRIEF BACKGROUND

To achieve our vision for research and innovation in West Virginia, including obtaining and maintaining adequate funding for STEM-based economic development, all citizens within our state need to be informed and educated about the importance of not only Science, Technology, Engineering and Math but also research and innovation in creating high-skilled, well-paying jobs.

MEASUREMENT

2016 baseline to be determined via survey Baseline numbers to increase by 5% via subsequent surveys

IMPLEMENTATION PLANS

- 1. Select survey method and/or survey firm by September 30, 2015
- 2. Develop final survey questions by November 30, 2015
- 3. Conduct a random baseline survey of the WV population in January 2016
- 4. Analyze data and, if appropriate, use to inform other activities, including legislative and public relations activities
- 5. Conduct follow-up, random survey of WV population in January of each year
- 6. Analyze data each year and make plans to increase understanding and awareness, also using data to inform other activities

DATE May 2015



KEY OBJECTIVE Cultural Development

SMART GOAL Increase external understanding and awareness of West Virginia's STEM strengths and attract new STEM-based businesses by increasing external communication, public relations, and marketing activities starting January 1, 2016

ACCCOUNTABILITY Amanda Ramey

RATIONALE OR BRIEF BACKGROUND

To achieve our vision for research, innovation, and STEM-based economic development in West Virginia, external audiences (those living outside of West Virginia) must see the state as a viable place to locate and thrive in their STEM-based businesses. Although many factors go into that, we can influence business attraction by increasing external awareness of WV's innovation and STEM strengths. Although the ideal goal would be to increase external understanding and measure that with a national survey, we are using a "process" rather than "outcome" goal to avoid having to do a national survey.

MEASUREMENT

Measure baseline external communication, marketing, and PR activities that target WV's STEM, research, and innovation strengths by December 1, 2015 and by December 1 each year thereafter

IMPLEMENTATION PLANS

- 1. Measure baseline external communication, marketing, and PR activities that target WV's STEM, research, and innovation strengths by August 31, 2015
- 2. Evaluate each activity, and make decision to retain or discard each activity as appropriate by October 31, 2015
- **3.** Develop external communication strategy, including existing (retained) activities and incorporating new activities, increasing overall activities by December 31, 2015
- Begin implementing new communication strategy and activities, starting in January 2016

DATE May 2015

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KEY OBJECTIVE Innovation Economy Development

SMART GOAL Grow number of technology based businesses by 2% annually starting July 2016

ACCCOUNTABILITY Fred King

RATIONALE OR BRIEF BACKGROUND

To achieve our Vision, we must increase the number of technology-based start-ups in WV. Growing the number of tech-based businesses creates more opportunity to not only "keep the talent here" but also grow this critical sector of the economy. In 2013, WV was at the national average of 0.28% of adults per month starting businesses. Regionally, only KY was higher, MD was equal, OH, PA, and VA were lower according to the Kauffman Index of Entrepreneurial Activity. A 2% growth would move us from the average to a high rate of entrepreneurial activity.

MEASUREMENT

Establish number of technology-based businesses in WV by December 31, 2015 Measure number of tech-based businesses each year thereafter

IMPLEMENTATION PLANS

- 1. Examine best practices from states, such as Utah, that have succeeded in growing the innovation economy and implement appropriate practices in coming years (Alternative plan here ... Use TechConnectWV Blueprint to establish best practices and implement appropriate goals for growing WV's innovation economy)
- 2. Foster entrepreneurial and commercialization activities, including SBIR/STTR activity, at Universities and colleges, making this a metric for their evaluation by HEPC
- 3. Seek investment in SBIR/STTR matching funds and other entrepreneurial and commercialization funds from State of WV
- 4. Collaborate with TechConnectWV, CAZ, and other groups to attract SBIR/STTR firms and other start-ups from surrounding region
- 5. Develop tracks in STEM BS/BA programs with entrepreneurship capstones
- 6. Encourage development of 4+1 STEM BS/MBA programs

DATE May 15, 2015



KEY OBJECTIVE Innovation Economy Development

SMART GOAL

Increase research and development public and private expenditures in WV by 6% annually starting January 1,2016

ACCCOUNTABILITY Fred King

RATIONALE OR BRIEF BACKGROUND

A key metric for a robust innovation economy is the research and development expenditures in a state, and we must increase those expenditures in WV to realize our Vision. In 2013, WV was at the 20th percentile for total R&D expenditures and the growth rate was 2%. While 7 other states were equal or below the 20th percentile, of those only DE had a higher growth rate (5%). Aiming for a tripling of the growth rate by 2025 would exceed all states at that level but RL

MEASUREMENT

Establish baseline annual total public and private R&D Expenditures by December 31, 2015. Measure annual total public and private R&D expenditures each year thereafter and establish annual growth rate

IMPLEMENTATION PLANS

- 1. Determine the 3-year average R&D Expenditures for 2011-2014, breaking down contributions between public and private sources, by December 31, 2015
- 2. Develop a strategy to grow public and private R&D investment in WV by July 31, 2016
- 3. Implement strategy by the end of 2016
- 4. Measure annual total public and private R&D expenditures each year thereafter, establish annual growth rate, and make adjustments to strategy and plans to increase the rate as needed

DATE May 15, 2015

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